



**B.V. Patel Institute of Management,
Uka Tarsadia University**



Date: 13-07-2023

Session on “EXIM documentation and challenges in export consignments via sea route” under certification course on EXIM

Objective of Session: The overall objective of the session was to build young and budding entrepreneurs who can build up exports. The session aimed at highlighting the importance of Foreign Trade Policy 2015 and make students practically understand the liaisoning required for EXIM

Outcome of Session: The students were able to understand the technicalities of documentation in exports and the theoretical and practical implications of export documentation

Date:	13-07-2023
Time:	1.30 pm to 3.00 pm
Venue:	Room no 20 at BVPIM
Speaker:	Dr. Anant Vyas, Anant Vyas & Company, Surat (A leading EXIM government approved surveyor and lead auditor for corporate companies in India)
Class:	TYBBA – 35 EXIM course students
Coordinator:	Mr. Parvez Malek
Category:	Student Development Cell / Export Import Certificate Program

About the session: -

The Resource Person Dr Anant Vyas Sir enlightened students with the need and urgency for understanding documentation process for EXIM and role of liaisons with custom officers.

Below points were explained in detail

- 1. Types of cargo and its specifications***
- 2. Process to obtain IEC***
- 3. Ensure legal compliance under different trade laws***
- 4. Procurement process of EXIM licenses***
- 5. File bill of entry and other documents for custom clearances***

6. Determination of import duty and rule for clearances of goods

Key learnings:

The Learning's to the students from the above 2nd class are as under: -

Students learned the importance of innovative Entrepreneurial skills to excel in business for EXIM

- The need to solve problems of customers and serve customers innovatively thru effective CRM and generate EXIM
- The motivation to excel and take up EXIM as a career option
- The practical ways to build good relationships with customs officers
- Students learned the importance of documentation process and licenses required for EXIM as under

The *Foreign Trade Policy, 2015-2020* mandates the following commercial documents for carrying out importing and exporting activities:

- Bill of lading or airway bill;
- Commercial invoice cum packing list;
- Shipping bill or bill of export, or bill of entry (for imports).

The important regulatory documentation and its implications to exporters

- GST return forms (GSTR 1 and GSTR 2);
- GSTR refund form;
- Exchange Control Declaration;
- Bank Realization Certificate; and
- Registration cum Membership Certificate (RCMC).

